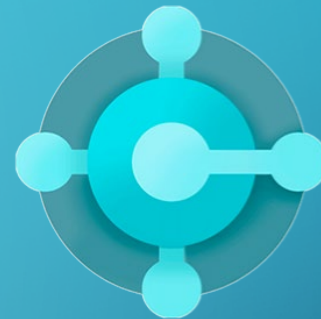




IC&R D.O.O.

MICROSOFT DYNAMICS 365 BUSINESS CENTRAL - YOUR RELIABLE ERP PARTNER

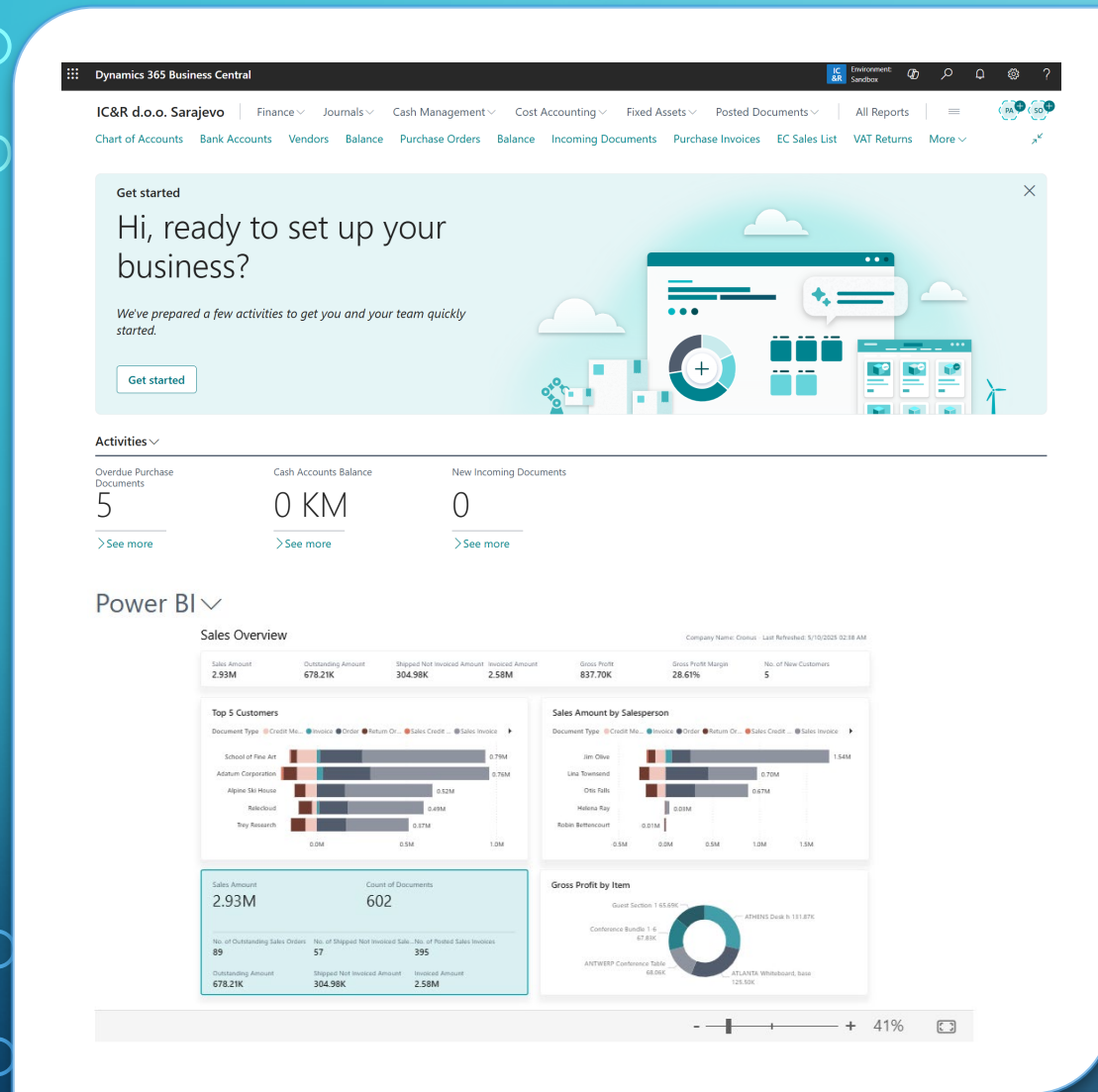
IC&R ERP TEAM

ABOUT COMPANY

- The company was founded in early 2020. Its core business activity is providing services in the field of IT technologies and communications.
- Business expansion has included services in the areas of ERP systems and Microsoft tools.
- Microsoft Partner since 2025.
- An experienced team of consultants and development engineers with over 10 years of experience in MS Dynamics Navision and MS Dynamics 365 Business Central.
- Services include sales, implementation, maintenance, and end-user training.
- Experience in more than 30 domestic and international ERP implementation projects.

BUSINESS CENTRAL

- **Dynamics 365 Business Central** is a comprehensive ERP solution designed for small and medium-sized businesses.
- Used by more than 45,000 customers worldwide.
- Modular structure covering **Finance, Procurement, Sales, Inventory, CRM, Manufacturing, Services, Projects, and Service Management.**
- The solution can be deployed **on-premises** or **in the cloud**, offering a high level of data protection and security.
- It allows **system customization** according to specific client requirements.
- **Localized for the Bosnian market**, including VAT, fiscalization, legal compliance, and translation into the local language.



DIGITAL TRANSFORMATION WITH BUSINESS CENTRAL

Comprehensive
Business Solution

Business Central is an
integrated business solution that
covers all aspects of operations
(Finance, Procurement, Sales,
CRM, Inventory, Manufacturing,
Projects, and Service)

Flexible and Scalable
Solution

Simple user expansion and
growth of business requirements

Improved Efficiency

Automation of business
processes and data integration
lead to increased productivity
and reduced human errors.

WHAT MAKES BUSINESS CENTRAL THE BETTER CHOICE?

Global Brand Solution

Centralized data
eliminates the need for
double entry.

**Faster and Better
Decisions** - Powerful
Reporting and Analytics
(Power BI Integration and
Data Visualizations)

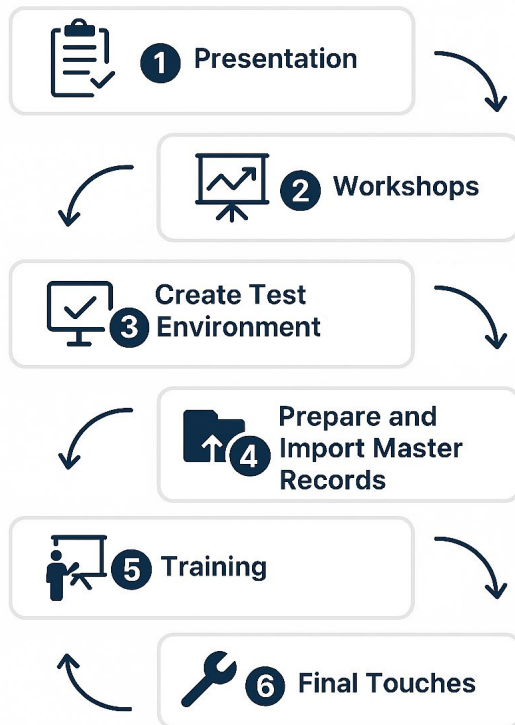
On-cloud
Selectable options

Partner Network
for Flexible Options
and Reliable Support.

Safe and Reliable:
Microsoft Cloud, 24/7
Backups, and Always Up-
to-Date Versions.

Streamline Processes
through Automation -
Powered by **Power
Automate** and MS Copilot
with **AI Task Agents**.

IMPLEMENTATION STEPS MS DYNAMICS 365 BUSINESS CENTRAL



IC&R APPROACH TO IMPLEMENTING MS DYNAMICS 365 BUSINESS CENTRAL

- Streamline Processes through Automation - Powered by Power Automate and MS Copilot with AI Task Agents
- Customer Needs Presentation and Analysis (through surveys and meetings)
- Workshops and Detailed Demonstration of Functionalities Based on Scenarios
- Installation and Setup of Test Environment (Sandbox)
- Data Preparation for Import and Migration of Existing Data
- Employee Training (key users and end users)
- Customizations Based on Customer Requirements
- Additional Training at the customer site or via MS Teams, including video materials and written instructions
- Post-Implementation System Support and Maintenance

LICENSING

- SaaS (Software as a Service) subscription model
- Premium, Essentials, and Team Member license types
- Named Users
- Additional apps and extensions
- Regular automatic updates by Microsoft (fully automated process)
- Single sign-on account for MS Office 365, MS Dynamics 365 Business Central, and MS Power BI

IC&R PAYROLL APPLICATION

- **Data Centralization**
- All employee data - contracts, working hours, absences, salary allowances, deductions and payroll are fully integrated into the **MS Dynamics 365 Business Central** system in accordance with applicable regulations in Bosnia and Herzegovina.
- **Automatic posting of payroll to the General Ledger, based on predefined posting schemes, with data tracked by dimensions (Cost Centers, Organizational Units, Projects, etc.)**
- **Gross-to-net salary calculation**
- **Employee registration and deregistration (MIP report, GIP report, payment orders, and other legally required reports)**
- **e-Taxes and XML exports**
- **Support for benefits such as bonuses, meal allowances, seniority pay, sick leave, etc.**
- **Compliance with Personal Data Protection Law**

BENEFITS OF IMPLEMENTING BUSINESS CENTRAL

- Key Financial Metrics After Implementing Microsoft Dynamics 365 Business Central.

25%

Lower
Operational Expenses

18%

Increase in Revenue

32%

Administrative
Cost Reduction

15%

Enhanced Cash Flow

A decorative graphic on the left side of the slide, consisting of a network of light blue lines and small circles, resembling a circuit board or a stylized tree structure.

**WE APPRECIATE
YOUR ATTENTION!!**